



EUROPE

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THE FUTURE OF LEGAL TECHNOLOGY

WHY WE NEED ORGANISATIONS LIKE ILTA

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Agenda

Who's Sarah Chipping

How I found ILTA

What I learnt

What then happened

Where are we today

Takeaway to think about

Questions

Me – Sarah Chipping



How I found ILTA

Journey began...

What When and How

Sarah L Sarah C Tony McKenna and Chris White

Peer to peer networking and delivery of education

22,000 delegates –

24/7/365 – any time any place

Events, Webinars, Conferences, Forums, Networking socials ... not to mention the website

Website <http://iltanet.org>

What I learnt

A little of everything

Networking - Raising your profile in the legal community

Listen to our members - Real eyes on what we need to deliver “SIG’s”

What then happened

ILTA successes

Membership growth

Membership driven events

Building our own UK vendors

SIG's

TRUST

Personal success

Clyde & Co – my other passion

What I want to give you to take away and think about...



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The legal landscape? Is this the same for all business landscape.....

Structural change

- Global recession
- Client demanding different service
- Globalisation
- UK – legal services act

Challenges being faced by law firms

- Fundamental shift in what clients demand from their law firm
- Law firms moving into the territory of the trusted advisor
- Different cost structures - shifting from billable hour
- Resulting in a significant change to the legal business model

Clients are being faced with the same challenges and are looking for more from their advisors

How can IT help to meet the challenges ?

Internal technology:

- How can tech actually help with the restructure of the law firm.. Any firm?
- Optimised internal operations
 - Case Management to automate and de-skill volume work. Mitigating risk and reducing cost
 - Using AI and Machine Learning – e.g. Intapp conflict checking

External:

- The delivery of the service ...
- Client facing
 - Added value services
 - Data mining – Litigation / Risk Management

Challenges with transforming traditional IT

- Culture
- Skill of the IT department
- Traditional working perceptions of IT and telling a story of what it can do to help them
- Governance structure - Innovation board
- You becoming the trusted advisor to the business

That's why we need organisations like ILTA

Questions... ?

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